

# Mecolpress special edition



**The company.** Mecolpress production site is located in Flero and takes an area of 30.000 square meters, of which 10.400 are covered.

## MECOLPRESS

### THIRD GENERATION TO GROW AND IMPROVE EVEN MORE

#### The change

Founded in 1969 by Giulio Molinari, Giulio Barbisoni and Pietro Caggioli, Mecolpress was born as manufacturing company of mechanical presses for brass parts hot forging. Over the years the company based in Brescia could stand out in the international markets for its production of machineries for hot metals forging.

**Production site.** The current production site located in Flero takes an area of 30.000 square meters, of which 10.400 are covered and it hires 60 workers. In 2020 Mecolpress reached a turn-over in line with the previous year, despite the impossibility to travel around the world, where Mecolpress is leader on the main markets.

**Worldwide.** To date Mecolpress has developed and installed more than 1.950 presses, used for the hot forging of brass, aluminum, copper, titanium and steel at more than 400 customers premises all over the world.

**Customer care service.** In addition to the production of complete machines, Mecolpress is particularly active in the after-sales assistance. Heart and boast of the company established in Brescia is the well-stocked spare parts warehouse that can still proudly supply accessories or spare parts for machines that were produced 50 years ago. That is the reason why beside the machines sales Mecolpress is particularly active in assistance and accessories supply (such as tools, arms, spare parts, etc.) for more than 1000 units, thus leading the total production of machines and spare parts to approximately 2.200 pieces.

**Leadership.** Currently the company management is headed by the second generation of Caggioli and Molinari's families, with Eng. Domenico Caggioli and Emanuela Molinari, who in the last 25 years have contributed to strengthen Mecolpress competitiveness in both overseas and Italian markets, reaching considerable patrimonial and financial performances.



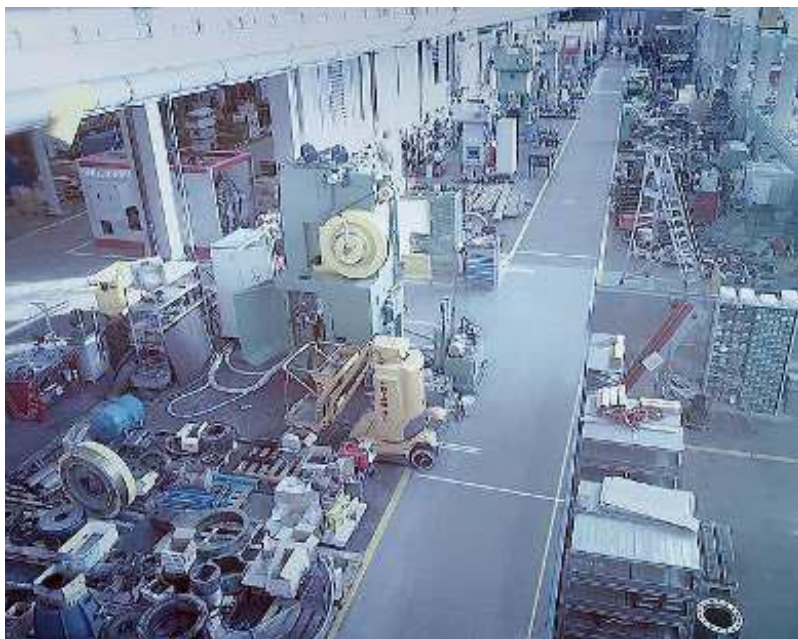
**The managing team:** From the left: Anna Porta, Emanuela Molinari and Giada Porta

**The evolution.** Today Eng. Caggioli sells its share of 50% of Mecolpress share capital, since having no heirs, he cannot guarantee the continuity of his family commitment in the company management in the medium-long term.

At this point Eng. Caggioli will disengage from the company management, and therefore to sell his shares, opens the opportunity to Molinari's family to take over Mecolpress ownership and to assume the complete management thus paving the way to the third generation.

With this action, Mecolpress intention is to further strengthen the company solidity and to involve Ms. Giada and Ms. Anna Porta more and more in the Company strategies. In the last years Giada and Anna have already been active in Mecolpress and ME Group (managed by Mecolpress) company management.

Mr. Onorino Porta is confirmed in the role of chairman of Mecolpress Board. //



**The production.** Mecolpress invests in innovation and technological progress.

## The technology and the strategies to win the challenge

### Key points

Mecolpress has always believed and invested in innovation, in improvement and in the technological progress. In Mecolpress the company news do not rely only on the new corporate structure but also the new operative strategy.

**Productivity.** « we want to more and more grant the high productivity of our machines - the company explains. The imperative is to produce minimum batches of competitive and flexible machines (that is to produce only what is needed) rather than being constrained to the production of great quantities at low prices with the risk of creating relevant stock in the warehouse. The

machines of ME series include these features to be competitive in the modern automated forging and they work in their best way on medium/small batches».

**Energy saving.** A further field in which Mecolpress is focusing on is the energy saving, by improving the consumptions especially of the hydraulic machines and by the application of renewable energy sources.

**Industry 4.0** Mecolpress also implements the activities undertaken in the field of Industry 4.0.

Calipso software, entirely developed by Mecolpress for the statistical control of the forging process, is a program that allows to monitor the press activity during the complete production cycle. It represents a precious tool to analyze the production and to intervene, where necessary, to optimize it. The software is constantly being updating.

«All the customers require smart machines that can connect to their management software, and that can give information about the productive process in order to improve it and to obtain cost saving or quality improvements. Calipso, for example, is provided with an interesting scrap material managing».

**Remote installation.** In order to meet the customers needs regarding the teleassistance service, Mecolpress is structured to carry out completely remote press installations: «also because of the situation caused by Covid-19 pandemic, we have studied in depth this aspect carrying out also completely remote forging tests».

**Innovation.** « The most innovative machines of Mecolpress production range are the eccentric mechanical presses of Heavy series, and the hydraulic presses of ME series. These presses have been recently developed based on the experience we have gained over 50 years of presses for metals hot forging designing and manufacturing.

**After sales.** And not least, Mecolpress invests on assistance: « the values of expertise and great availability of material in stock are added to Mecolpress readiness. Mecolpress has a warehouse that can provide spare parts even for old machines in the shortest possible time». //

*“The change is a constant in our lives and for Mecolpress, for more than 50 years, it is seen as an opportunity.*

*That’s how that the best projects and products are born and developed.”*

## **Shape the Future!**

High productivity presses

Energy saving and renewable energies

Qualified and guaranteed after sales service

Remote installation/test

Calipso software for process control

Forgeable materials, from brass to steel

Competitive presses also on little production batches